

# Vertex and Salesforce CPQ (Configure, Price, Quote)

## Sales and Use Tax Determination

### Improve tax determination with Vertex

Vertex provides powerful, automated tax determination for Salesforce CPQ. A seamless integration enables location identification as well as complex taxability logic to deliver a precise tax calculation for every transaction. Integrating a Vertex tax engine ensures the latest tax content with reduced system update requirements.

### Robust Integration

Vertex provides a seamless integration to Salesforce CPQ, simplifying tax determination and compliance to reduce audit risk and increase efficiency.

No matter how many times a quote is updated during the sales process, Vertex solutions automatically recalculate the tax and seamlessly deliver data to the proper fields and in the right format for the CPQ module. Developed and maintained by Vertex, the integration offers flexible deployment options.

### Our Partnership

A trusted Salesforce partner, Vertex is a leader in the Salesforce ecosystem, continuing to develop and deliver innovative tax solutions to help customers extend the value of their Salesforce investments, streamlining tax determination and compliance and enabling them to accelerate business growth.

### Powerful Benefits



Extend the value of the Salesforce system.



Improved ROI and faster time-to-value for the Vertex tax engine.



Increased efficiency of Finance, Tax, and IT teams.

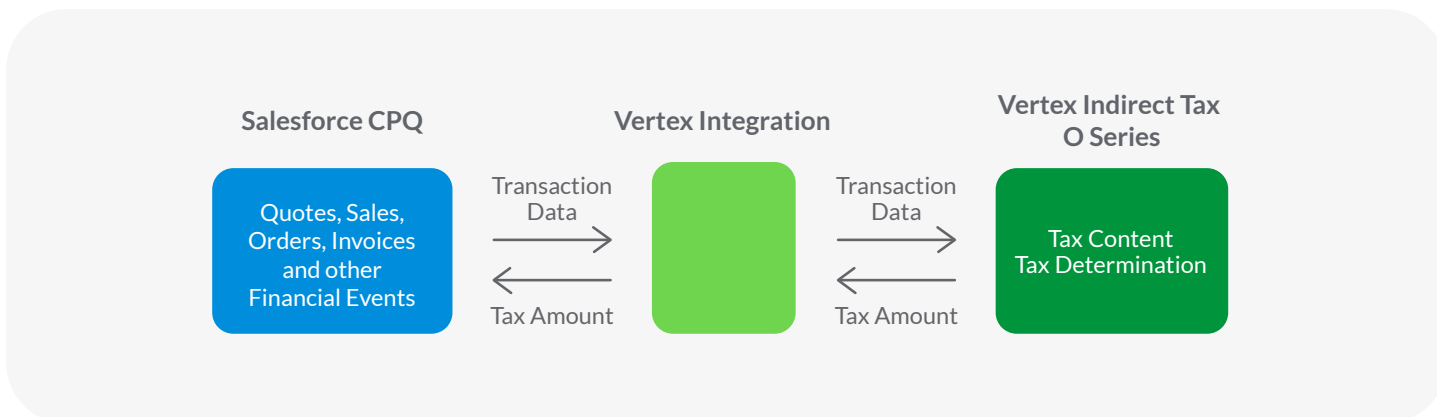


Improved scalability.



Backed by a global Vertex team of Salesforce-certified implementation consultants and support specialists.

## Indirect Tax Determination for Salesforce CPQ

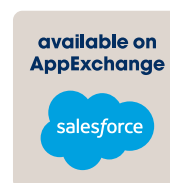


Vertex pulls the transaction details from Salesforce to calculate indirect tax in the Vertex tax engine and send that tax amount back to Salesforce.

### About Vertex

**Vertex Inc.**, is a leading global provider of indirect tax software and solutions. The company's mission is to deliver the most trusted tax technology enabling global businesses to transact, comply, and grow with confidence. Vertex provides solutions that can be tailored to specific industries for major lines of indirect tax, including sales and consumer use, value added, and payroll.

Headquartered in North America, and with offices in South America and Europe, Vertex employs over 1,300 professionals and serves companies across the globe.



**40+**

Years in Tax Technology

**130+**

Countries Supported

**4,500+**

Customers

**>59%**

of the Fortune 500

To learn more, visit [VertexInc.com](https://VertexInc.com).



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