

Press contact:
Kristy Lash
Associate Vice President
Gregory FCA
Main: 610-642-8253, ext. 144
Mobile: 484-686-4775
Kristy@GregoryFCA.com

Company contact:
Brigitte Geiss
Public Relations Specialist
Vertex Inc.
Main: 484-595-6142
Mobile: 484-356-6539
Brigitte.Geiss@vertexinc.com

FOR IMMEDIATE RELEASE

Vertex Experiences Record Breaking 2007

Across the board growth includes major sales accomplishments, international expansion and increases internal infrastructure

BERWYN, Pa.—January 31, 2008—[Vertex Inc.](#), the leading provider of tax technology solutions, experienced their strongest sales year in the history of the company, including a record-breaking Q4 2007.

The company's service oriented architecture product, Vertex O Series, gained unprecedented momentum in 2007. With 150 Vertex O Series licenses sold in 2007, the company nearly doubled the total number of licenses sold since the product's launch in 2003. The 370 licenses establish Vertex as the industry leader with more than 75 percent of the market share for third-party web service solutions.

New customers utilizing Vertex O Series include: Motorola, Snap-on Tools, and bebe. These companies join the established ranks of Vertex O Series customers such as Ford, AT&T, Cardinal Health, Caterpillar, Tyson Foods and Raytheon.

According to Chris Jones, Director of Sales, "The volume of Vertex O Series sales is a true reflection of the value that this suite of applications brings to organizations as a central, global transaction tax platform. Companies are viewing Vertex O Series as the most comprehensive, flexible transaction tax platform to address their tax management requirements."

The income tax product line also contributed to the successful sales year Vertex experienced in 2007. The increased interest in this suite of offerings with the decision by many companies to bring their income tax compliance process in-house with Vertex rather than outsourcing their processes has enabled the company to exceed their income tax sales goals in 2007.

Vertex Consulting Services has also been a key component of success on both the transaction and income tax sides of the company. They experienced significant growth in 2007 with a 67 percent revenue increase over 2006.

With the release of Vertex O Series 4.1, featuring specific, unique functionality for point-of-sale retailers, and the introduction of enhanced data management solutions for income tax, the company believes 2008 will be another strong year.

“The goals that Vertex has achieved over the past year have poised our company for continued growth and success in 2008,” states Jeff Westphal, Vertex President and CEO. “Throughout 2008, our clients will continue to benefit from our new ventures that include deepening our expertise in vertical markets like retail and leasing, plans to enhance both Vertex Global Provision and international capabilities for income tax, and bolstering our Tax Process Consulting capabilities.”

ABOUT VERTEX INC.

With nearly 30 years of experience, Vertex Inc. is the leading provider of advanced tax technology solutions, delivering products and process management services to customers worldwide.

Vertex solutions help companies streamline tax compliance processes and leverage information to discover new strategic tax savings. In addition, they enhance decision information across every major line of business tax, including income, sales, consumer use, value added, communications, and payroll. To serve its customers, Vertex works in partnership with the world’s leading providers of ERP software and related services.

Founded in 1978, Vertex is a privately held company that employs over 600 professionals at its headquarters in the U.S. (Berwyn, Pa.) and Europe (London), and its offices in Atlanta, Dallas, Phoenix, Sarasota, and Washington, DC.

For more information about Vertex, visit the Web site at www.vertexinc.com.

###