



## Vertex® Retail Solutions

Vertex understands the unique needs of multi-channel retail companies. As the industry leader for providing transaction tax software solutions, Vertex is working with clients to streamline processes for reducing both the overall cost of tax compliance and the risk of audit penalties.

### Centralized Retail Industry Solution

Retailers often experience challenges associated with manually researching and maintaining jurisdictional boundaries, sales tax rates, and product taxability. In addition, it is often difficult to consistently ensure accurate tax calculations at the store for returns and deliveries, and for shipment by common carriers. The tax process also poses Sarbanes-Oxley compliance issues.

To meet these needs, Vertex offers Vertex *O Series*® — an end-to-end solution with a suite of integrated modules for sales, consumer use, and value added taxes.

Featuring state-of-the-art Service Oriented Architecture, Vertex O Series offers superior flexibility, consistency, and accuracy in your tax process. For the retail industry, this means:

- **Centralized control with distributed processing**  
A single installation of Vertex O Series will ensure correct taxability decisions as well as accurate jurisdiction assignment and tax calculation across all sales channels. Consistency across all sales channels will minimize your audit risk and reduce your reserves.
- **Consolidated tax results for reporting and compliance**  
Tax data can be easily consolidated across all channels for management reporting and automated tax returns preparation.
- **Internal controls provide Sarbanes-Oxley compliance and reduce audit exposure**  
Vertex data is SAS 70 certified to support process documentation procedures, providing the help you need to satisfy Sarbanes-Oxley requirements. Security logs within Vertex O Series are a key part of internal control environments relative to Sarbanes-Oxley audits.

### A Sampling of Our Over 200 Retail Clients

- Ace Hardware Corporation
- GNC
- Programmer's Paradise Inc.
- Abercrombie & Fitch
- Hammacher Schlemmer
- Puma
- Fulfillment Company
- Fulfillment
- Stampin' Up! Inc.
- Barnes & Noble.com
- Joseph A Bank Clothiers
- Tiffany And Company
- Bed Bath & Beyond Inc.
- Lillian Vernon Corporation
- Tiger Direct Services, Inc.
- CDW Computer
- Mary Kay
- The Wet Seal, Inc.
- Centers, Inc.
- The Men's Wearhouse
- Zones, Inc.
- Fila
- Pier 1
- Fossil, Inc.
- PC Connection, Inc.

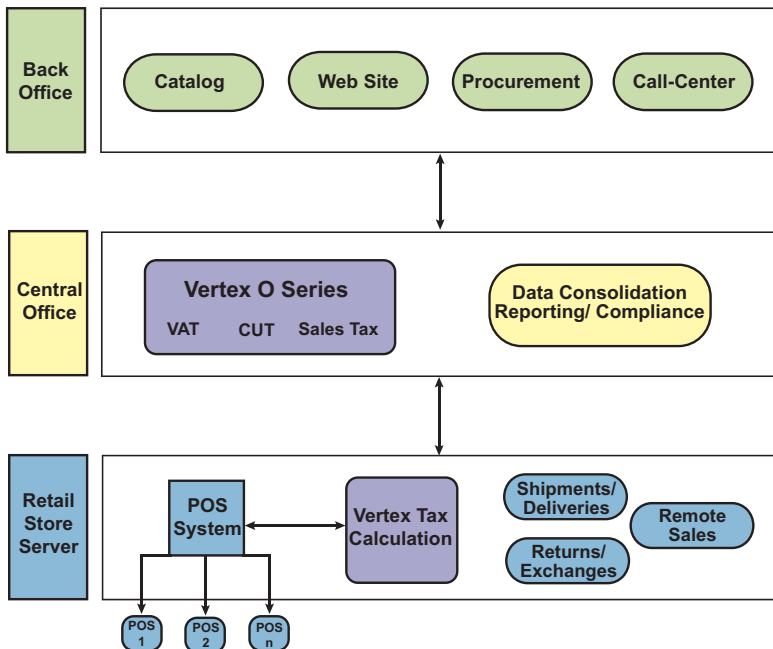
## Streamlined Solutions for Every Retail Environment

Vertex offers deployment options to support multiple sales channels. We will work with you to tailor the option that best meets your needs for accurate tax calculation:

- **Point of sale transactions**
- **Internet and catalog transactions**
- **Call center transactions**
- **Special transactions** such as product returns or exchanges for all sales channels
- **Store Fulfillment, Delivery sales, Send sales**
- **Mobile sales devices**
- **Procurement** of fixtures, displays, repairs, or taxable use of inventory.

The illustration below offers a visual reference point for the interactions that take place between back office sales, the central office with the Vertex O Series tax calculation engine, and the retail store server.

### Distributed Sales Model



*Vertex Sales Tax O Series for the retail industry is the solution you need to manage your unique point of sale and back office challenges.*

## Choose the Best in the Business

In addition to offering sales tax solutions tailored for the retail industry, Vertex provides a full suite of transaction, international, and income tax software and service solutions. By partnering with Vertex, your company gains access to an industry-leading, comprehensive solution provider.

Helping our retail clients realize a return on their investment puts them on a clear path to becoming a high-value tax department. To provide further assistance, Vertex offers **Vertex Consulting Services**.

Vertex Consulting has worked with hundreds of clients throughout major industries worldwide to provide tax system implementation, tax process optimization, and tax data management services.

## A Proven Provider

For businesses that want more effective technology solutions, Vertex provides a comprehensive suite of software and consulting services for both income and transaction taxes that combine Vertex's 30 years of tax and technology experience with a fresh approach to tax consulting.

As the leading provider of tax technology solutions for customers worldwide, Vertex offers leading-edge comprehensive solutions featuring products and services to help companies streamline tax compliance processes. With Vertex, you have a trusted partner for discovering new strategic tax savings across every major line of business tax including income, sales, consumer use, value added, communications, and payroll.